

SATELLITE **M2M**

KEPLER COMMUNICATIONS



MISSED INSIGHTS

“GATHERING THE WORLDS
INFORMATION”





PROBLEM #1

CONNECTIVITY

Realtime 24/7 Access



Non-Realtime

Ku Band

15 Km Radius

Fits IoT Requirements



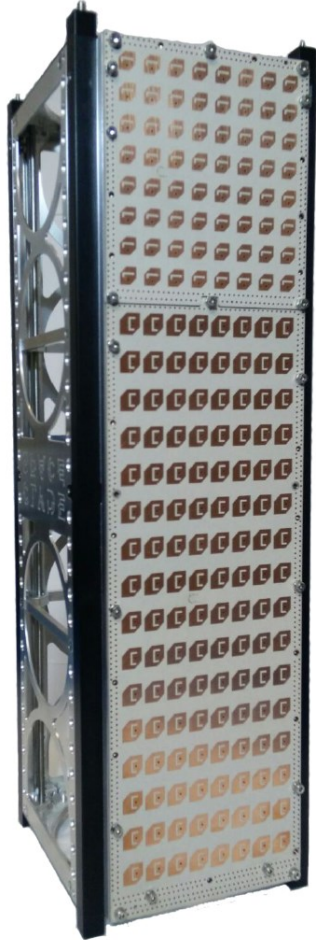
PROBLEM #2

SATELLITES

Large
Expensive
Primary Payload
Development Cycle
Inflexible & Outdated



KEPLER M2M NANOSATELLITES



1/100

The size and cost of traditional satellites

9 mo

Development cycle from concept to launch



UTILITIES



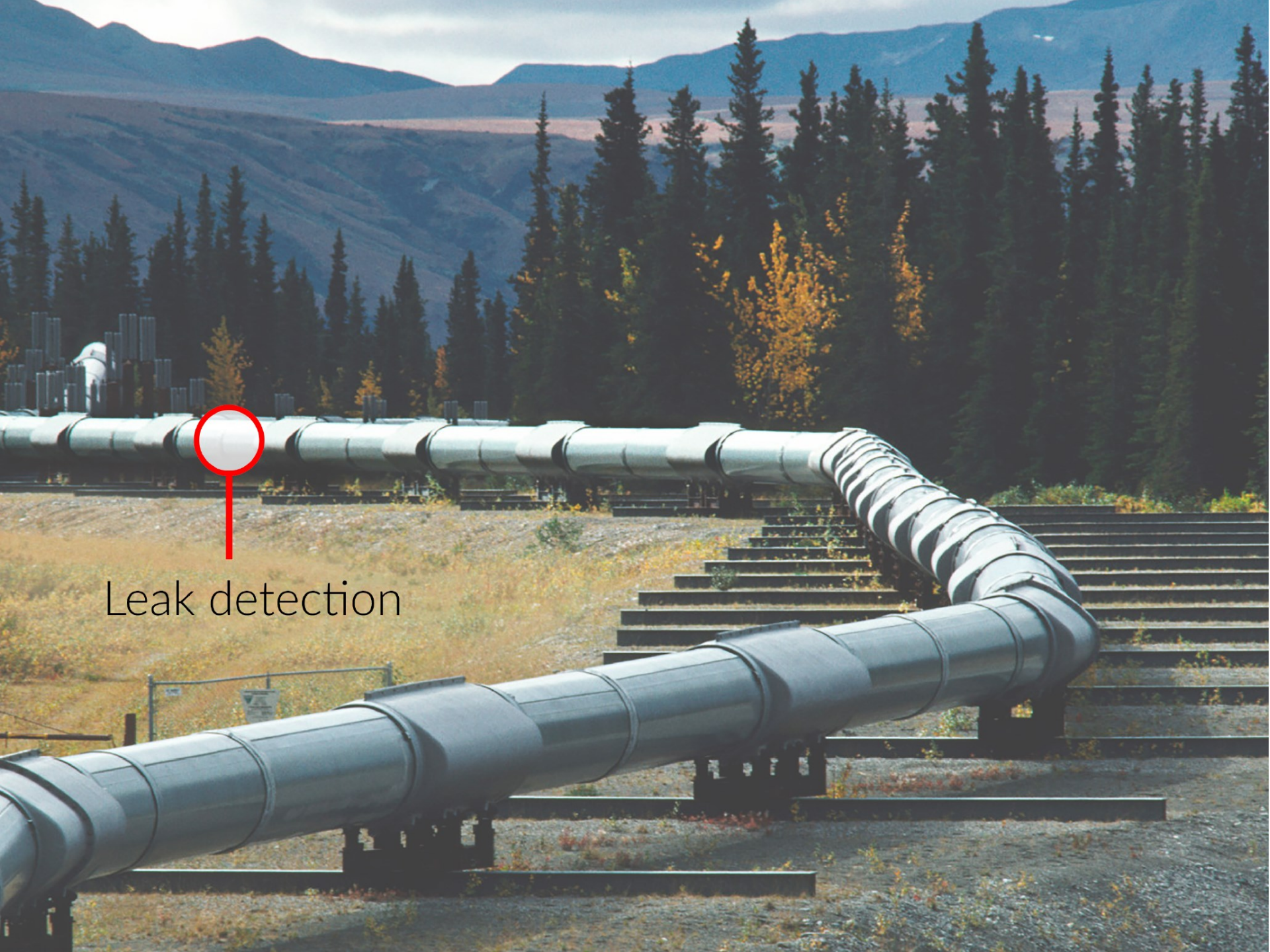
OIL &
GAS



TELEMATICS



MARITIME



Leak detection



Activity monitoring



Injury reports

Container tracking

Intrusion monitoring



REGULATORY CHALLENGES

CubeSats in (V)LEO Inherently Different

AI 7 - BIU

Altitude

Random Orbits

Frequency Hopping

Variable Bandwidth

2-3 Year Replenishment

Current Proposition

±50 Km @ LEO

1 Sat Each Plane

Kepler

600 Km

4 Planes

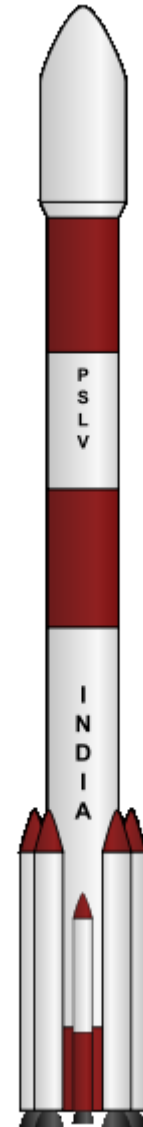
1x 3U NanoSat

November 2017

Second Launch

Q1 2018

└─→ Completing Kepler's CR/C was... Interesting



REGULATORY CHALLENGES

CubeSats in (V)LEO Are Disadvantaged

WP7 – TT&C

400 MHz
Not Coordinated
PFD Requirements
CSSMA

Filing Costs

Disproportionate
Missed Bands
TT&C
Hardware Vs Reg



Representation

Mobile
GEO/HEO/MEO
LEO
? CUBESAT ?

Moratorium

Canada not issuing
licenses

US 4.4

Stimulates Investment
Bypass Regulations

ISED Refused 4.4

CLOSING REMARKS

(V)LEO Nano satellites are cheap, just as technologically advanced if not more so, versatile, add little to no debris and their numbers are only going to increase

ARSAT – Recognizes the need to support small satellites and encourage cheap connectivity

Hughes – Recognizes that regulatory costs filter down to service costs and should be kept low

INVAP – Discussed how interference is an ever increasing problem, regardless of size

Inmarsat – Highlighted the challenges of BIU which extends into (V)LEO

Hispasat – Recognized that regulation should support new operators and investment (US / 4.4)

Intelsat – Showed how GEO and LEO can coexist to create a complimentary service

Kepler is on a mission to gather the world's information at a fraction of the cost of existing systems

<u>2017</u> 1 Satellite Global 90 Min Latency	<u>2018</u> 2-5 Satellites Phased Arrays	<u>2020</u> 40+ Satellites <1 Min Latency
	<u>2024</u> IoT in Space	

SATELLITE **M2M**

KEPLER COMMUNICATIONS

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